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Industry Specific For:
- Mechanical & HVAC
- General Contractors
- Petroleum Equipment
- Commercial Food Service
- Bank Equipment
- Plumbing & Electrical Contractors
- Wholesale Distribution

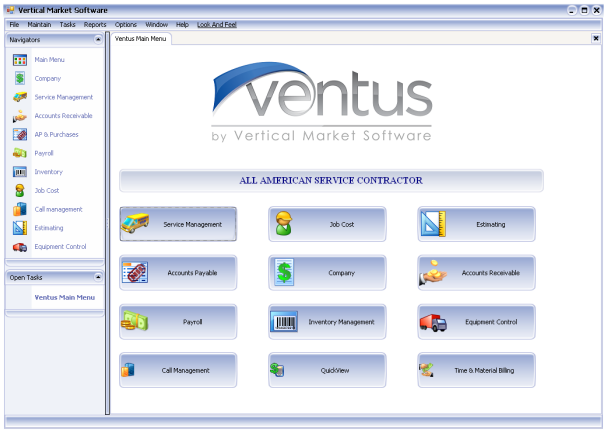
Modules & Applications

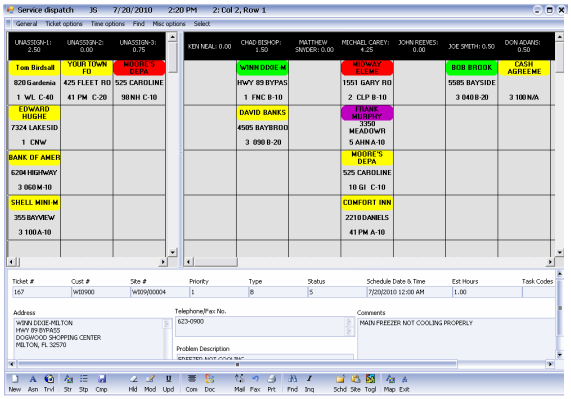
Construction
- Job Cost
- Estimating
- T&M /Cost Plus Billing
- AIA/Progress Billing
- Equipment Costing

Service Management
- Service Contracts
- Service Dispatch
- Contract Billing
- Unlimited Equipment History
- PM Scheduling with Tasking
- Flat Rate Pricing
- Multi-Service Site Capability
- Billing for Service Rendered
- MapQuest Interface
- Field Service Automation

Accounting
- Accounts Receivable
- Accounts Payable
- General Ledger
- Inventory with Bar Coding
- Purchase Order
- Payroll

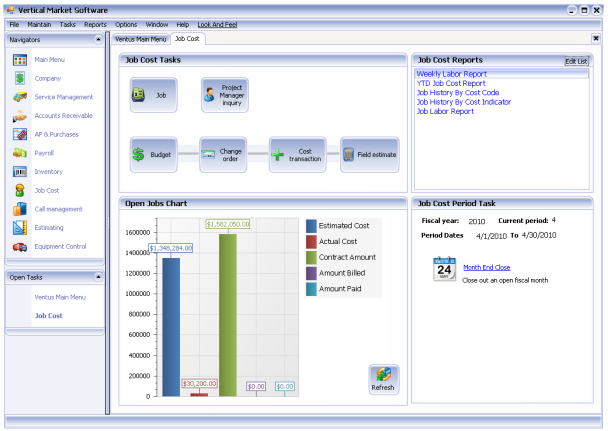
Key Features
- Real Time
- Uses Microsoft SQL Server
- Windows Look & Feel
- Powerful Reporting
- User Friendly
- Mobile Field Service





Dispatch Board
- Dispatch multiple technicians to a service call
- Enter a PO from the Dispatch Board on a specific work order with automatic interface to customer billing
- Send data from dispatch board to technicians PDA instantly
- @Road GPS Interface

Job Cost
- Project Manager Inquiry
- Field Estimate Worksheets
- Powerful Reporting
- Job Templates
- Change Orders
- Full Integration
- AIA Progress Billing
- Subcontractor Control
- Time & Control Billing
- Estimating



"From a single source, Ventus Software provides us with support and integrated applications that meet the needs of our many divisions and profit centers."

Wade Helms, VP, The Edd Helms Group, Miami, Florida

Other Features
- Drag and drop Report Builder
- Customizable home screens
- Work flow layouts
- Integrated software eliminates double entry and improves accuracy

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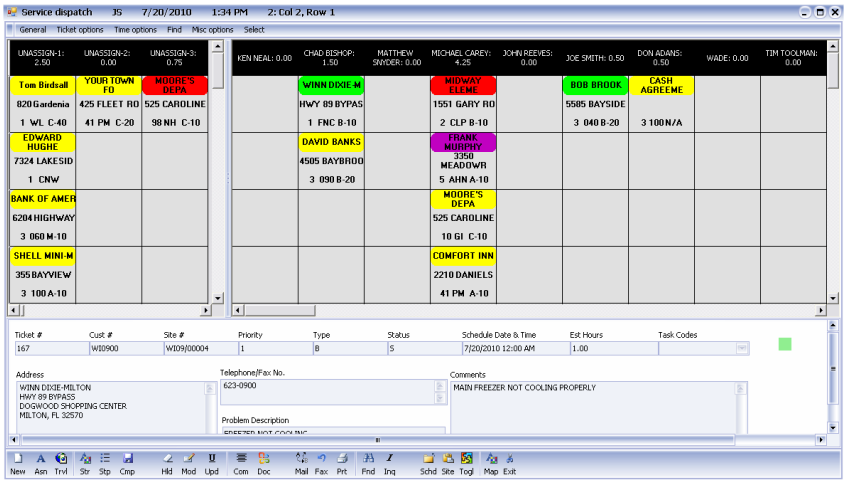
"Using the Field Mobile Service application has enabled us to rapidly turn work tickets into invoices, improving our cash flow and profitability."

Tony Strickland, Service Manager
Petroleum Services Group

Dispatch Board and Service Management

Dispatch Board

- Powerful and easy to use
- User definable Dispatch Board allows you to customize what you want to see
- Quickly assign and track your calls
- When a call is complete, the call goes to a "billing" area to follow-up and invoice before posting
- Travel and on-site hours can be manually entered or tracked through time stamps
- Billing for labor may be computed from start/stop times or entered from the board
- Ability to dispatch multiple technicians to one call
- Tracks all incoming service calls with easy lookup capabilities
- Interface to MapQuest for easy mapping, directions, and scheduling



Service Management

- Attach a work order to a job with all costs flowing from Service to Job Cost
- Post hours from service work orders to payroll
- Powerful site management allows you to keep track of your customer & their sites
- Planned maintenance tracking
- Each customer can have multiple sites, each having thousands of equipment pieces
- Easily customize formats the way you and your clients want to see them
- Integrates with almost every other module: AR, AP, GL, Inventory, Job Costing, etc.
- Powerful reporting system allowing you to monitor your service department
- Open Database Connectivity (ODBC) allows you to create any report you want
- User definable labor rates and markup tables by user site if desired

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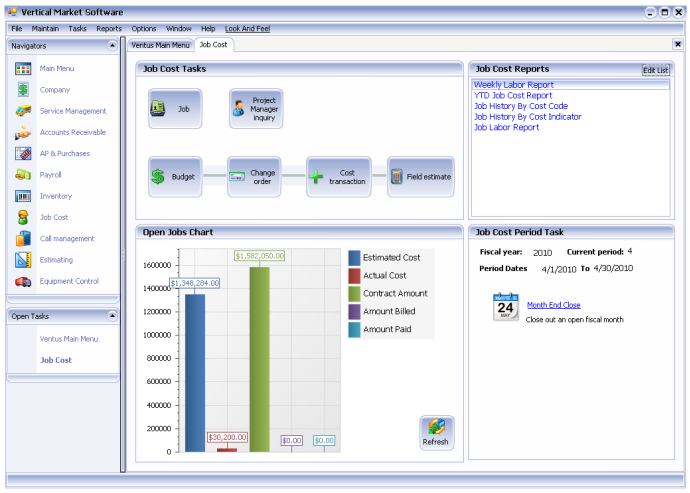
Scott Wiersma, CFO
Van Dyken Mechanical, Inc

Job Costing

- Drill down to cost types and transaction-level detail all from one screen
- Ability to setup beginning budget entries from the Estimating module
- Estimating provides a powerful and easy to use solution for takeoffs and pricing
- Estimates can be produced for service work or new construction jobs, and can be duplicated and customized from previously constructed estimates
- Project manager inquiry routine allows you to display information on various levels
- Track units, work units (assemblies), actual cost, and committed cost for each breakdown of a job
- Complete editing and audit trail of entries for verification before posting
- Detailed change order tracking



- Job history reflecting all detail entries, for any job breakdown, by date range
- Easily transfer inventory used to jobs
- Flexibility in formatting jobs and job breakdowns (divisions, phases, subphases)
- Powerful job cost reports
- Budget worksheets produced to facilitate the original setup of a job
- Job templates allow you to save setup time by easily copying the framework of a similar job and then customizing as necessary
- Quickly and easily transfer costs from one job to another with full auditing
- Unlimited number of jobs
- Create and copy markup templates fast and easy with Time and Material Billing
- All job cost information automatically updated from other accounting modules

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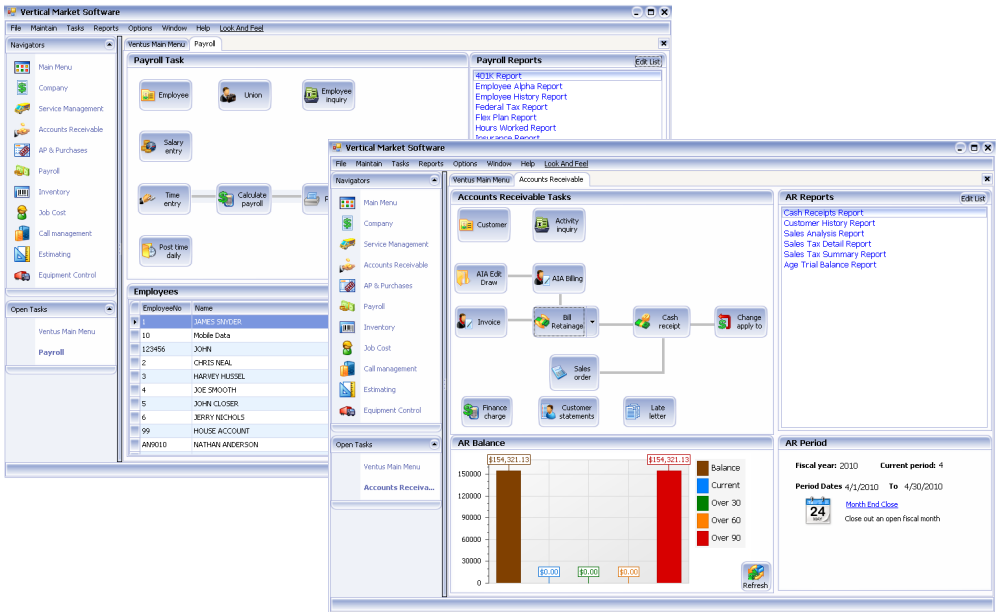
Accounting and Payroll

- Full accounting integration
- Accounts Receivable, Accounts Payable and General Ledger
- Quick Dashboard is a powerful tool giving upper-level management a comprehensive snapshot of your business
- Produce on-demand financial statements
- Data throughout system integrates with accounting modules, eliminating re-entry
- Easily reprint invoices and statements
- 1099 reporting for vendors or subcontractors
- Powerful reporting allows you to print and/or create the reports you need



- Automatically handles federal, state and local tax calculations
- Easily generate reports like: EEO reports, 941's and W-2's
- Time card entry, direct deposit and many more powerful payroll options
- Eliminate manual errors, quickly submit payroll reports, reduce administration time and ensure accurate costing to your jobs

"Thanks to the integration between different modules within the software, I've been able to reduce the amount of time I spend on compiling reports for invoicing by 80%."

Katherine McDonald, Superior Petroleum Services, Inc.

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Mobile Data

- Eliminate duplicate entry because your staff will no longer need to re-enter your technicians hand-written orders in your software
- Increase productivity by streamlining equipment, customer and parts history communications between your dispatcher and technicians
- Reduce transportation and mileage costs by sending technicians directly to jobs, without unnecessary trips to the office to submit work orders and timesheets
- Simplify dispatching using a one-click process
- Improve cash flow through quicker invoice turnaround and on-site invoicing capabilities
- Decrease frustrations by eliminating the need to chase technicians for time-sheets

- Compatible with Windows Mobile PDA's or Windows-based laptops
- Customer signature capture
- Equipment, history and service records
- Easily track labor and billable hours all from the mobile device
- Create and print the invoice all while on-site
- Field status notifications to dispatch
- Optional in-field printing options
- Location tracking, turn-by-turn directions and geo-fencing with @Road GPS

"Using the Field Mobile Service application enabled us to rapidly turn work tickets into in-voices, improving our cash flow and profitability."

Tony Strickland, Service Manager at Petroleum Services Group

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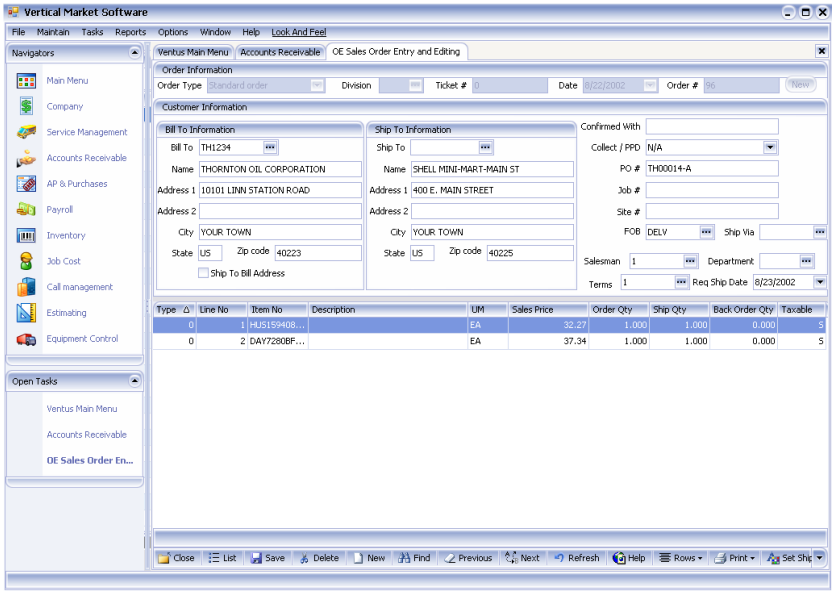
Order Processing

- User-defined entry screens allowing quick and easy checkout
- Create pick lists quickly and easily
- Point of Sale with cash drawer interface
- Interface with barcode readers
- Ability to add non-stock items on sales orders
- Calculate sales commission on each sales order or invoice
- Pay commissions based on sale or profit amount
- Turn an existing quote into an order with the click of a mouse



- Multiple mark-up methods, including by customer, item and profit percentage
- Tag line items to jobs in Job Cost for complete costing of items sold against the job
- Many shipping methods, including direct ship and multiple ship-to's
- Integration with inventory notifying you if quantities drop below reorder points
- Ability to add a new customer to Accounts Receivable during Order Processing
- User defined invoice format

"It's nice to know we can continue to use the same software and support team for many years to come thus saving us time and money while maintaining a state of the art system."

Merrill Crawford, President at Charlie's Plumbing

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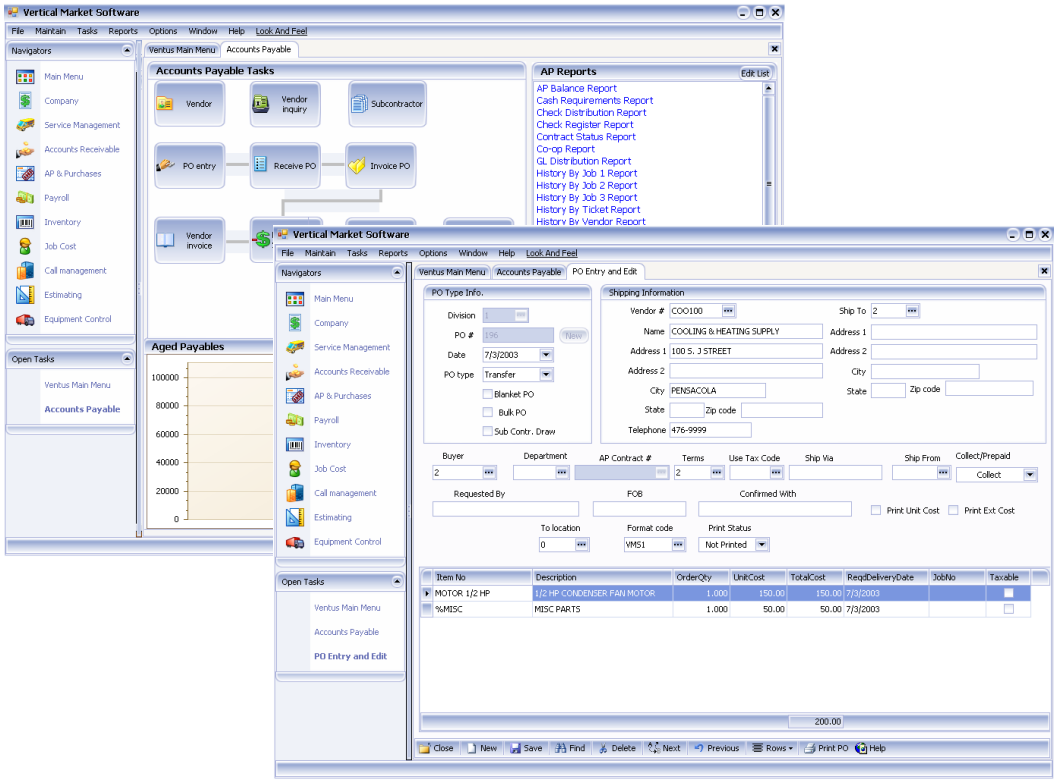
"I use a team approach in running and managing our company. I consider the people at VMS and Ventus Software an important part of our team."

Kelly Vaughn, CEO
The Service Company of Mississippi

Purchase Order

- Automatic PO numbering as entered with ability to override sequential numbering
- Generate order by division
- Establish multi Ship-To addresses
- Easily identify which items are late
- Issue Blanket PO's
- Ability to add new Vendors and Items without exiting the PO module
- Interfaces with Job Cost to reflect committed costs
- Assign PO's to service tickets in Service Management



- Print customizable barcode labels for items received
- Easily handle partial receipt of order
- Automatic warning if invoiced amount exceeds the PO amount
- Ability to use terms for invoice due date, discount date and discount amount
- PO history available in detail or summarized by job or vendor
- Backorder report indicates customer backorders can be filled when items received
- Handle non-stock items and comment lines on PO

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Inventory

- Controlled and efficient method for tracking and managing stock parts
- LIFO, FIFI, average, standard and last cost evaluation methods
- Multiple pricing methods include multiple list, list markup, cost markup, quantity, special contract and more
- Serialized and non-serialized items
- Easily track assemblies or parts kits
- Attach notes and pictures to items
- Ability to easily complete a cycle count and physical count
- Tracking Cores or RMA's
- Reorder quantity and delivery management
- Date of last sale and date of last purchase by item with detail

- Easily import pricing updates saving you time and hassle
- Label and barcode inventory
- Wireless barcode scanning
- Barcode scanners enable you to speed up physical count, easily transfer stock to other locations, create more discipline inventory, facilitate faster checkout

"From the CEO to the Project Managers, Ventus helps me provide information to help them manage their respective areas. And when special information requests are made, I find it straight-forward to extract specialized information in a timely fashion."

Scott Wiersma, CFO at Van Dyken Mechanical, Inc.

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Wireless Scanners and Barcoding

- Set received quantities in Purchase Order
- Set shipped quantities in Order Processing
- Transfer items from location to location
- Transfer items to jobs
- Transfer items to service work tickets
- Enter physical counts

- Attach a scanner to a counter workstation, primarily used for point of sale
- Wireless scanners connect to your network saving you time
- Improves accuracy and speeds up processing
- Print barcodes on reports

"Having our items bar coded allowed us to complete a physical inventory of the largest of our five branch warehouses in just 72 man hours. This inventory had taken as much as 208 man hours in the past."

Mark Barron, President of Petroleum Solutions, Inc.

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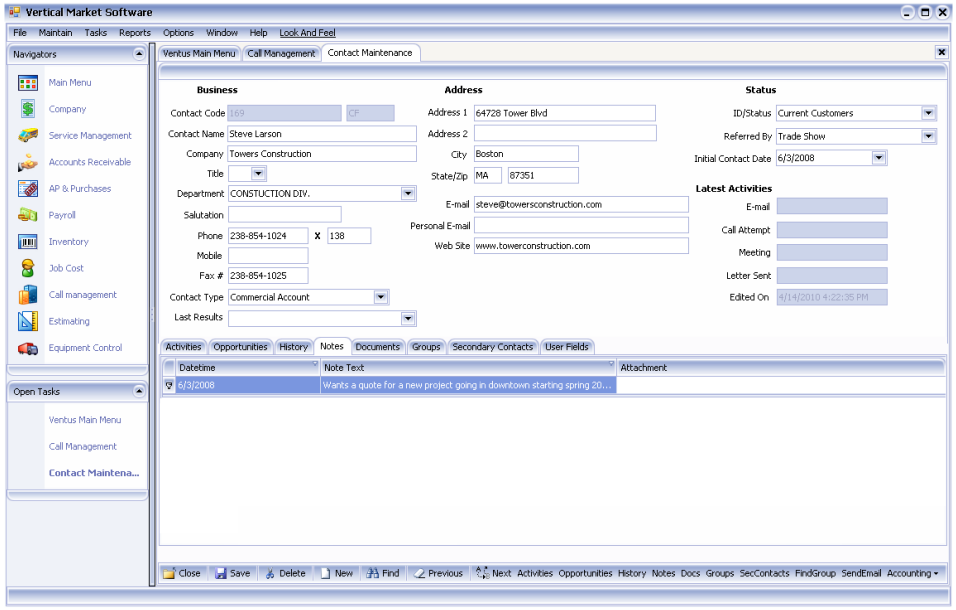
Call Management

- Automate tools for your sales team
- Improve productivity and efficiency
- Track leads
- Receive follow-up reminders
- Transfer a sale automatically to other Ventus modules



- Easily import information
- User-defined fields
- Copy existing Customer File in Accounts Receivable to Contact Management
- Integrates with Microsoft Office applications
- Inquire about customer balances, sales history, open SO's, open PO's, inventory
- Create own special reports
- Personalized appointment scheduler with reminders
- "Week at a glance" allows you to look at your schedule for the week
- Attach documents

"Its nice to know we can continue to use the same software and support team for many years to come thus saving us time and money while maintaining a state of the art system."

Marrill Crawford, President
Charlie's Plumbing

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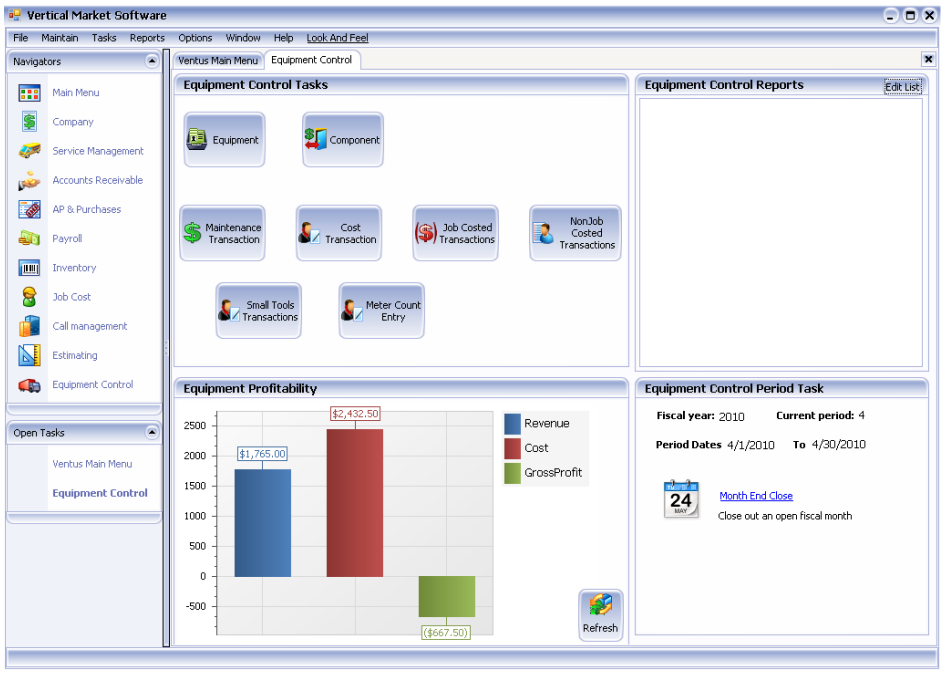
Equipment Control

- Tools for billing, maintenance, utilization and objective cost reporting of your equipment operations
- Unlimited number of components per piece of equipment
- Ability to categorize equipment into major groupings
- Many cost types available for tracking equipment costs
- Multiple billing rates by each piece of equipment, plus “step rate” by hr, day, week or month
- Track lien holder, insurance carrier, etc for each piece of equipment
- Retains maintenance history and schedule of maintenance on equipment and components by units (hrs or miles) and date



- Create invoices for equipment charges (rentals) to external groups or companies
- Interfaces with AR, AP, GL, Job Cost, Inventory, Payroll and Service Management
- Small tool tracking capability
- Extensive reporting with ability to customize
- Create your own report

"Thanks to the integration between different modules within the soft-ware, I’ve been able to reduce the amount of time I spend compiling reports for invoicing by 80%."

Katherine McDonald
Superior Petroleum Services, Inc.

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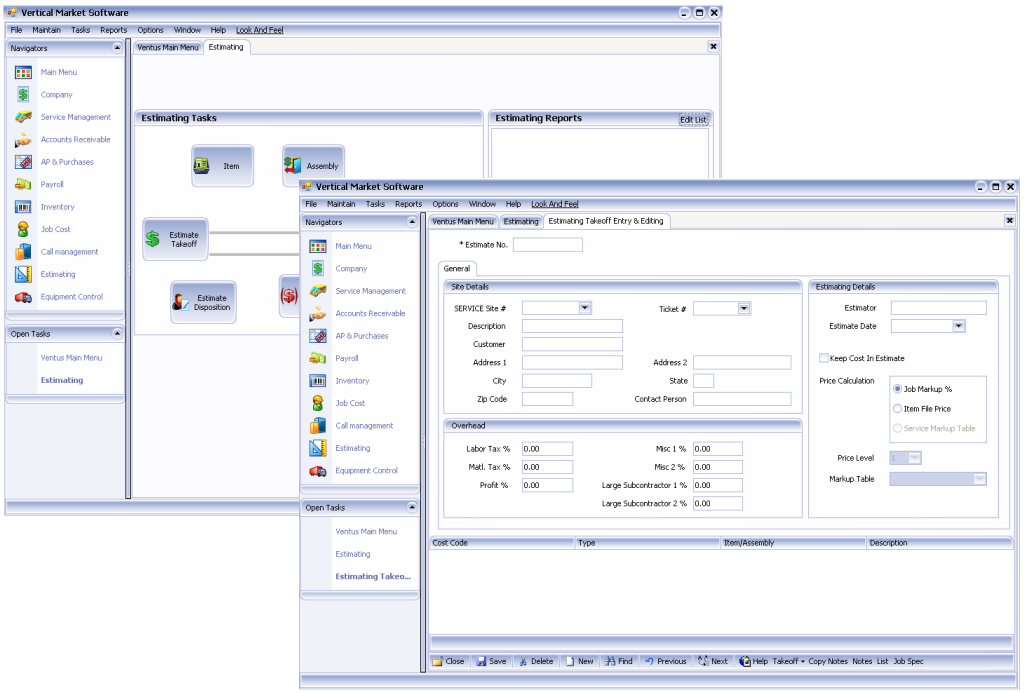
- Purchase Order
- Payroll

"It's easy to keep Ventus updated with the latest features available. When needed, their support staff is second to none."

Jackie Pavlinic, Executive Director of IT
Roth Brothers, Inc.

Estimating

- Fully integrated with other modules within Ventus
- Simple, but powerful takeoff and pricing methods
- Accuracy increases because estimator has more time to recheck costs
- Item cost may be updated individually or groups, by dollar or percentage
- Generate quotation letters
- Record and track results of unsuccessful bids
- Numerous methods available for pricing an estimate
- Bill or materials generated with ability to print and send purchase orders to the Purchase Order module or Inventory module



- Previous estimates may be used as formats when setting up new estimates
- Estimates may be maintained on the system as long as you want
- Transfer items from the Inventory module to the estimating item database
- Create a variety of customized reports
- Unlimited number of estimates
- Maintains a cost item database including unit cost for all aspects of your estimate, including labor, material, equipment, sub-contract and any other desired cost breakdowns

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- Mechanical & HVAC
- General Contractors
- Petroleum Equipment
- Commercial Food Service
- Bank Equipment
- Plumbing & Electrical Contractors
- Wholesale Distribution

Modules & Applications

Construction

- Job Cost
- Estimating
- T&M /Cost Plus Billing
- AIA/Progress Billing
- Equipment Costing

Service Management

- Service Contracts
- Service Dispatch
- Contract Billing
- Unlimited Equipment History
- PM Scheduling with Tasking
- Flat Rate Pricing
- Multi-Service Site Capability
- Billing for Service Rendered
- MapQuest Interface
- Field Service Automation

Accounting

- Accounts Receivable
- Accounts Payable
- General Ledger
- Inventory with Bar Coding
- Purchase Order
- Payroll

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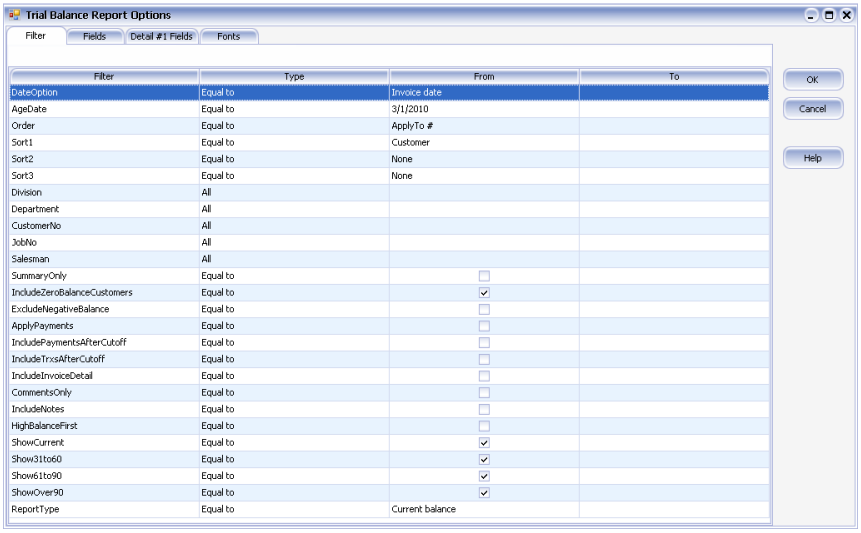
Report Writer

- SQL database allows you to create customized views of your valuable data
- Use 3rd party reporting tools like Crystal Reports and Microsoft SQL Server Reporting
- Easily export data to Microsoft Excel or PDF
- Over 80 formatted reports
- Pick-and-Choose report writer allows you to quickly and easily build, sort, customize and save additional reports



Filter	Type	From	To
DateOption	Equal to	Invoice date	
AgeDate	Equal to	3/1/2010	
Order	Equal to	ApplyTo #	
Sort1	Equal to	Customer	
Sort2	Equal to	None	
Sort3	Equal to	None	
Division	All		
Department	All		
CustomerNo	All		
JobNo	All		
Salesman	All		
SummaryOnly	Equal to	☐	
IncludeZeroBalanceCustomers	Equal to	☑	
ExcludeNegativeBalance	Equal to	☐	
ApplyPayments	Equal to	☐	
IncludePaymentsAfterCutoff	Equal to	☐	
IncludeTrxsAfterCutoff	Equal to	☐	
IncludeInvoiceDetail	Equal to	☐	
CommentsOnly	Equal to	☐	
IncludeNotes	Equal to	☐	
HighBalanceFirst	Equal to	☐	
ShowCurrent	Equal to	☑	
Show31to60	Equal to	☑	
Show61to90	Equal to	☑	
ShowOver90	Equal to	☑	
ReportType	Equal to	Current balance	

- Some of our popular reports include:
  - Service Agreement Profitability
  - Profitability by Service Work Ticket or Call Types
  - Certified Payroll
  - Work-In-Progress
  - Technician Profitability
  - Numerous Job Cost reports with or without unit costs
  - Committed Costs
  - Subcontractor status reports
  - AR and AP Trial Balance reports with historical reprint capability
  - Numerous General Ledger financial statement report formats
  - Open Sales Order reports
  - Open Purchase Orders by Jobs, Service Work Tickets, Sales Orders, or stock
  - Inventory re-order reports

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Application Integration

	Time and Material Billing	Service Management	Quickview	Purchase Order	Payroll	Pager Control	Order Processing	Mobile Data for Field Technicians	Job Cost	Inventory Control	Generic Price Service Interface	General Ledger	Estimating	Equipment/Fleet Management	eService	Document Imaging	Check Reconciliation	Call Management	BarCoding - Wireless	Asset Depreciation	AIA/Progress Billing	Accounts Receivable	Accounts Payable
Accounts Payable	✓	✓	✓	✓	✓		✓		✓	✓		✓	✓	✓	✓	✓	✓						
Accounts Receivable	✓	✓	✓				✓	✓	✓			✓	✓	✓	✓	✓	✓	✓			✓		
AIA/Progress Billing			✓		✓				✓			✓				✓						✓	
Asset Depreciation												✓											
BarCoding - Wireless		✓		✓			✓		✓	✓													
Call Management		✓		✓			✓			✓												✓	
Check Reconciliation					✓																	✓	✓
Document Imaging	✓	✓		✓	✓		✓		✓												✓	✓	✓
eService		✓																				✓	✓
Equipment/Fleet Management	✓	✓			✓				✓	✓		✓										✓	✓
Estimating		✓		✓					✓	✓	✓											✓	✓
General Ledger	✓	✓	✓	✓	✓		✓		✓	✓				✓						✓		✓	✓
Generic Price Service Interface										✓			✓										
Inventory Control	✓	✓	✓	✓			✓	✓	✓		✓	✓	✓	✓				✓	✓				✓
Job Cost	✓	✓	✓	✓	✓		✓			✓		✓	✓	✓		✓			✓			✓	✓
Mobile Data for Field Technicians		✓			✓					✓												✓	
Order Processing	✓	✓	✓	✓					✓	✓		✓				✓		✓	✓			✓	✓
Pager Control		✓																					
Payroll	✓	✓						✓	✓			✓		✓		✓	✓						✓
Purchase Order		✓	✓	✓			✓		✓	✓		✓	✓			✓		✓	✓				✓
Quickview		✓		✓	✓		✓	✓	✓	✓		✓	✓	✓								✓	✓
Service Management			✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓		✓	✓			✓	✓
Time and Material Billing					✓				✓	✓		✓	✓	✓		✓						✓	✓

Ventus offers the highest level of integration available. As a user, you benefit from entering data one time and having data automatically update all related applications. The chart above indicates the integration between Ventus applications

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